

Message Text

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47

ACTION EB-11

INFO OCT-01 AF-10 NEA-11 ISO-00 COME-00 RSC-01 DRC-01 /035 W

----- 078003

R 061005Z FEB 74

FM AMCONSUL LOURENCO MARQUES

TO SECSTATE WASHDC 2340

INFO AMEMBASSY BEIRUT

AMCONSUL CASABLANCA

AMEMBASSY KHARTOUM

AMCONSUL LUANDA

AMEMBASSY MOGADISCIO

LIMITED OFFICIAL USE LOURENCO MARQUES 0085

E.O. 11652: N/A

TAGS: ETRN, BEXP, BTRA, MZ

SUBJECT: CIVAIR - GUNDERSON VISIT TO MOZAMBIQUE

REF: STATE 20946

BEIRUT AND CASABLANCA FOR RCAAS

1. VISIT BY GUNDERSON, COMMERCIAL SALES MANAGER FOR MCDONNELL DOUGLAS TO MOZAMBIQUE ANY TIME AFTER MARCH 1 WILL BE MOST WELCOME. HOWEVER, POTENTIAL FOR SALE OF DC-9 OR DC-10 AIRCRAFT HERE NOT VERY PROMISING. DETA, MOZAMBIQUE'S INTERNAL AIRLINE IS INTERESTED IN LONG-RANGE JET FOR ROUTE TO KARACHI VIA MADAGASCAR IT HOPES OPERATE IN FUTURE. HOWEVER, PRESENT ESTIMATES ARE FOR TWO WEEKLY FLIGHTS, ONE OF WHICH WOULD BE OPERATED BY PAKISTAN AIRLINES. HENCE, DETA COULD HARDLY AFFORD NEW LONG-RANGE JET AIRCRAFT FOR THAT PURPOSE ALONE.

2. FURTHER, AS DETA ALREADY OPERATING FOUR BOEING 737 AIRCRAFT ON INTERNAL FLIGHTS THERE IS PREDISPOSITION IN BOEING'S FAVOR WHICH MCDONNELL-DOUGLAS MIGHT FIND DIFFICULT TO OVERCOME.

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EM HOWEVER, WE BELIEVE VISIT WOULD BE USEFUL MEANS FOR

MCDONNEL-DOUGLAS TOUCH BASE WITH LOCAL CIVIL AERONAUTICS
AND DETA OFFICIALS AND WILL THEREFORE BE HAPPY ARRANGE
SUITABLE SCHEDULE IF AND WHEN GUNDERSON DECIDES TO COME.
PLEASE ADVISE.
VAN OSS

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NNN

Message Attributes

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